





















Rank	Manufacturer	Year	Industrial Truck Sales			Total Corporation Sales			Profit/ Loss*	Employees		Manufacturer
			Mio. EUR	Mio. Valuta	JPY	Mio. EUR	Mio. Valuta	JPY		Tot.Corp.	Ind.Trucks	
<b>1</b>	 <b>TOYOTA</b>	2014/15	6.592	924.900	JPY	15.442	2.166.661	JPY	G	52.523	24.551	<b>Toyota Industries Corp.</b> Japan (Toyota Material Handling Group, BT, Cesab, Raymond) FY: 1.4. - 31.3.
		2013/14	5.682	809.276	JPY	14.098	2.007.856	JPY	G	49.333	23.453	
		2012/13	4.935	596.449	JPY	13.363	1.615.244	JPY	G	47.412	23.044	
		2011/12	5.173	566.746	JPY	14.087	1.543.352	JPY	G	43.516	19.520	
		2010/11	4.172	490.676	JPY	12.583	1.479.839	JPY	G	40.825	17.974	
<b>2</b>	 <b>KION</b> GROUP	2014	4.678	4.678	EUR	4.678	4.678	EUR	G	22.669	22.669	<b>Kion</b> Germany (Linde, Still, Fenwick, OM Still, Baoli, Kion India) FY = Calendar Year
		2013	4.495	4.495	EUR	4.495	4.495	EUR	G	22.273	22.273	
		2012	4.560	4.560	EUR	4.560	4.560	EUR	G	21.215	21.215	
		2011	4.368	4.368	EUR	4.368	4.368	EUR	V	21.862	21.862	
		2010	3.534	3.534	EUR	3.534	3.534	EUR	V	19.968	19.968	
<b>3</b>	 <b>JUNGHEINRICH</b>	2014	2.498	2.498	EUR	2.498	2.498	EUR	G	12.549	12.549	<b>Jungheinrich</b> Germany  FY = Calendar Year
		2013	2.290	2.290	EUR	2.290	2.290	EUR	G	11.840	11.840	
		2012	2.270	2.270	EUR	2.270	2.270	EUR	G	11.261	11.261	
		2011	1.922	1.922	EUR	2.116	2.116	EUR	G	10.711	10.711	
		2010	1.653	1.653	EUR	1.816	1.816	EUR	G	10.138	10.138	
<b>4</b>	 <b>HYSTER-YALE</b> MATERIALS HANDLING	2014	2.083	2.767	USD	2.083	2.767	USD	G	5.400	5.400	<b>Hyster-Yale</b> <b>Materials Handling</b> USA (Yale, Hyster, Utilev) FY = Calendar Year
		2013	1.934	2.666	USD	1.934	2.666	USD	G	5.100	5.100	
		2012	1.871	2.469	USD	1.871	2.469	USD	G	5.300	5.300	
		2011	1.919	2.541	USD	2.511	3.331	USD	G	9.300	5.300	
		2010	1.349	1.802	USD	2.011	2.688	USD	G	8.900	5.000	
<b>5</b>	 <b>CROWN</b>	2014/15	1.882	2.500	USD	1.882	2.500	USD	G	12.000	12.000	<b>Crown Equipment</b> <b>Corporation</b> USA  FY: 1.4. - 31.3.
		2013/14	1.741	2.400	USD	1.741	2.400	USD	G	10.700	10.700	
		2012/13	1.718	2.200	USD	1.718	2.200	USD	G	10.100	10.100	
		2011/12	1.572	2.100	USD	1.588	2.121	USD	G	9.400	9.400	
		2010/11	1.267	1.800	USD	1.280	1.818	USD	G	8.400	8.400	
<b>6</b>	 <b>MITSUBISHI NICHYU FORKLIFT</b>	2014/15	1.855	260.237	JPY	1.855	260.237	JPY	G	5.522	5.522	<b>Mitsubishi Nichiyu Forklift</b> Japan Mitsubishi Nichiyu Forklift, Mitsubishi Caterpillar Forklift, Rocla FY: 1.4. - 31.3.
		2013/14	1.484	211.351	JPY	24.158	3.440.582	JPY	G	80.583	5.409	
		2012/13	1.023	123.650	JPY	23.313	2.817.800	JPY	G	68.213	2.309	
		2011/12	1.042	114.162	JPY	25.748	2.820.900	JPY	G	68.887		
		2010/11	928	109.142	JPY	24.690	2.903.770	JPY	G	68.816		
<b>7</b>	 <b>CARGOTEC</b>	2014	1.487	1.487	EUR	3.358	3.358	EUR	G	10.703	5.219	<b>Cargotec</b> Finland (Kalmar)  FY = Calendar Year
		2013	1.550	1.550	EUR	3.181	3.181	EUR	G	10.610	5.269	
		2012	1.422	1.422	EUR	3.327	3.327	EUR	G	10.294	5.067	
		2011	1.020	1.020	EUR	3.139	3.139	EUR	G	10.928	2.612	
		2010	1.020	1.020	EUR	2.575	2.575	EUR	G	9.832	2.000	
<b>8</b>	 <b>UNICARRIERS</b>	2014/15	1.326	186.051	JPY	1.326	186.051	JPY	G	5.536	5.536	<b>UniCarriers</b> Japan (Nissan, TCM, Atlet)  FY: 1.4. - 31.3.
		2013/14	1.230	175.205	JPY	1.230	175.205	JPY	G	5.208	5.208	
		2012/13	1.200	145.044	JPY	1.200	145.044	JPY	U	4.890	4.890	
		2011/12										
		2010/11										
<b>9</b>	 <b>MANITOU</b> GROUP	2014	1.039	1.039	EUR	1.246	1.246	EUR	G	3.300		<b>Manitou</b> France  FY = Calendar Year
		2013	934	934	EUR	1.176	1.176	EUR	G	3.242	1.845	
		2012	1.020	1.020	EUR	1.265	1.265	EUR	G	3.219	2.500	
		2011	925	925	EUR	1.131	1.131	EUR	G	3.061		
		2010	697	697	EUR	838	838	EUR	G	2.778		
<b>10</b>	 <b>HELI</b>	2014	812	6.648	CNY	812	6.648	CNY	G	7.800	5.000	<b>Anhui Heli</b> VR China  FY = Calendar Year
		2013	790	6.602	CNY	790	6.602	CNY	G	7.488	7.075	
		2012	746	6.135	CNY				G		5.844	
		2011	782	6.377	CNY				G		6.279	
		2010	576	5.084	CNY				G	6.200	5.000	


\* G (Profit), V (Loss), U (Unknown)

Rank	Manufacturer	Year	Industrial Truck Sales			Total Corporation Sales			Profit/ Loss*	Employees		Manufacturer
			Mio. EUR	Mio. Valuta	Currency	Mio. EUR	Mio. Valuta	Currency		Tot.Corp.	Ind.Trucks	
<b>11</b>	 <b>HANGCHA</b>	2014	735	6.020	CNY	1.268	10.379	CNY	G	2.412	1.063	<b>Hangcha Group</b> VR China  FY = Calendar Year
		2013	729	6.087	CNY	1.237	10.335	CNY	G	2.118	1.074	
		2012	643	5.287	CNY	1.119	9.201	CNY	G	2.195	1.079	
		2011	681	5.554	CNY	1.023	8.342	CNY	G	2.230	1.800	
		2010	521	4.593	CNY	806	7.110	CNY	G	2.051	2.051	
<b>12</b>	 <b>KOMATSU</b>	2014/15	604	84.687	JPY	14.102	1.978.676	JPY	G	47.417		<b>Komatsu</b> Japan  FY: 1.4. - 31.3.
		2013/14	604	85.961	JPY	13.718	1.953.657	JPY	G	47.208		
		2012/13	650	78.600	JPY	15.594	1.884.900	JPY	G	46.000		
		2011/12	761	83.365	JPY	18.088	1.981.763	JPY	G	44.206		
		2010/11	680	79.990	JPY	15.672	1.843.127	JPY	G	41.059	3.119	
<b>13</b>	 <b>CLARK</b>	2014	533	745.113	KRW	1.773	2.478.730	KRW	G	13.200	1.500	<b>Clark</b> South Korea  FY = Calendar Year
		2013	514	747.011	KRW	1.741	2.532.000	KRW	G	13.000	1.500	
		2012	516	725.810	KRW	1.899	2.669.829	KRW	G	13.000	1.500	
		2011	523	783.655	KRW	1.919	2.875.330	KRW	G	13.000	1.500	
		2010	427	639.472	KRW	1.426	2.137.187	KRW	G	11.000	1.300	
<b>14</b>	 <b>DOOSAN</b>	2014	427	596.722	KRW	14.640	20.468.238	KRW	G	41.700	800	<b>Doosan Corporation</b> <b>Industrial Vehicle</b> South Korea  FY = Calendar Year
		2013	486	706.770	KRW	17.000	24.722.420	KRW	G	43.000	800	
		2012	470	660.928	KRW	17.365	24.407.054	KRW	G		850	
		2011	476	713.376	KRW	5.647	8.463.086	KRW	G	14.376	800	
		2010	322	482.697	KRW	4.991	7.481.919	KRW	G	14.000	750	
<b>15</b>	 <b>HYUNDAI</b> HEAVY INDUSTRIES CO., LTD.	2014	340	475.580	KRW	37.609	52.582.404	KRW	V	28.291	420	<b>Hyundai Heavy Industries</b> South Korea  FY = Calendar Year
		2013	249	361.927	KRW	37.260	54.186.086	KRW	G	26.013		
		2012	373	524.267	KRW	38.900	54.702.185	KRW	G	25.439	258	
		2011	277	414.845	KRW	35.839	53.711.666	KRW	G	24.948		
		2010	179	267.642	KRW	24.911	37.342.404	KRW	G	24.222	550	
<b>16</b>	 <b>MERLO</b>	2014	287	287	EUR	353	353	EUR	G	1.012	729	<b>Merlo</b> Italy  FY = Calendar Year
		2013	318	318	EUR	372	372	EUR	U	1.017	729	
		2012	343	343	EUR	404	404	EUR	U	1.034	750	
		2011	311	311	EUR	380	380	EUR	U	1.038	737	
		2010	243	243	EUR	287	287	EUR	U	950	664	
<b>17</b>	 <b>Tailift</b>	2014	273	10.993	TWD			TWD	G	1.800	1.500	<b>Tailift Group</b> Republic of China (Tailift, Artison, ASW, GCPower)  FY = Calendar Year
		2013	140	5.781	TWD	174	7.185	TWD	G	1.500	600	
		2012	148	5.676	TWD	174	6.673	TWD	G	1.350	550	
		2011	123	4.797	TWD	205	7.995	TWD	G	1.450	600	
		2010	84	3.233	TWD	123	4.733	TWD	G	1.200		
<b>18</b>	 <b>COMBiLiFT</b> Lifting Innovation	2013/14	148	148	EUR	148	148	EUR	G	330	330	<b>Combilift</b> Ireland  FY: 1.9. - 31.8.
		2012/13	130	130	EUR	130	130	EUR	G	300	300	
		2011/12	110	110	EUR	110	110	EUR	G	250	250	
		2010/11	92	92	EUR	92	92	EUR	G	210	210	
		2009/10	82	82	EUR	82	82	EUR	G	170	170	
<b>19</b>	 <b>KONECRANES</b>	2014	147	147	EUR	2.011	2.011	EUR	G	11.982	180	<b>Konecranes</b> Finland  FY = Calendar Year
		2013	130	130	EUR	2.100	2.100	EUR	G	11.832	163	
		2012	138	138	EUR	2.170	2.170	EUR	G	11.917	155	
		2011	124	124	EUR	1.896	1.896	EUR	G	11.651	133	
		2010	91	91	EUR	1.546	1.546	EUR	G	10.042	112	
<b>20</b>	 <b>EP</b>	2014	145	1.187	CNY	200	1.637	CNY	G	1.550	900	<b>EP Equipment</b> VR China  FY = Calendar Year
		2013	146	1.220	CNY	205	1.713	CNY	G	1.550	850	
		2012	115	945	CNY	173	1.422	CNY	U	1.500	800	
		2011	120	979	CNY	180	1.469	CNY	G	1.500	800	
		2010	95	838	CNY	125	1.103	CNY	U	1.500	800	

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			Mio. EUR	Mio. Valuta		Mio. EUR	Mio. Valuta			Tot.Corp.	Ind.Trucks	
21	<b>Lonking</b>	2014	140	1.143	CNY	907	7.427	CNY	G	6.970		<b>Lonking Machinery</b> VR China
		2013	118	983	CNY	976	8.158	CNY	G	7.619		
												FY = Calendar Year
22	 <b>maximal</b> 美科斯	2014	102	832	CNY	248	2.033	CNY	G	1.200	500	<b>Zhejiang Maximal Forklift</b> VR China
		2013	88	734	CNY	218	1.819	CNY	G	2.000	650	
		2012	66	540	CNY	205	1.682	CNY	G	2.000	650	
		2011	53	430	CNY				G	1.800	600	
		2010	41	360	CNY				G	1.600	500	
												FY = Calendar Year
23	<b>HUBTEX.</b>	2014	75	75	EUR	90	90	EUR	U	550	400	<b>Hubtex</b> Germany (Hubtex, Genkinger-Hubtex)
		2013	76	76	EUR	93	93	EUR	G	493	373	
		2012	75	75	EUR	92	92	EUR	G	480	335	
		2011	59	59	EUR	75	75	EUR	G	450	309	
		2010	53	53	EUR	66	66	EUR	G	500	360	
												FY = Calendar Year
24	 <b>Godrej</b> MATERIAL HANDLING	2014/15	49	3.982	INR	1.016	82.300	INR	U	14.678	1.025	<b>Godrej &amp; Boyce</b> India
		2013/14	45	3.745	INR	941	77.731	INR	G	13.102	907	
		2012/13	54	3.721	INR	924	64.310	INR	G	15.732	1.269	
		2011/12	51	3.494	INR	913	62.130	INR	G	13.345	1.081	
		2010/11	48	3.040	INR	867	54.911	INR	G	13.151	1.012	
												FY: 1.4. - 31.3.
25	 <b>Paletrans</b>	2014	49	152	BRL	53	166	BRL	G	452	382	<b>Paletrans</b> Brazil
		2013	43	138	BRL	49	157	BRL	G	450	414	
		2012	44	120	BRL	47	128	BRL	G	387	356	
		2011	45	109	BRL	56	135	BRL	G	401	295	
		2010	46	101	BRL	61	136	BRL	G	421	338	
												FY = Calendar Year
26	<b>SVETRUCK®</b>	2013/14	46	416	SEK	57	519	SEK	U	189	170	<b>Svetruck</b> Sweden
		2012/13	54	472	SEK	58	503	SEK	G	197	178	
		2011/12	55	458	SEK	59	492	SEK	G	210	187	
		2010/11	54	495	SEK	57	526	SEK	G	219	193	
		2009/10	54	507	SEK	57	535	SEK	V	233	207	
												FY: 1.9. - 31.8.
27	 <b>PRAMAC</b>	2014	28	28	EUR	157	157	EUR	G	602	120	<b>PR Industrial</b> Italy
		2013	23	23	EUR	175	175	EUR	G	680	110	
		2012										
		2011	26	26	EUR	256	256	EUR	V	816	94	
		2010	24	24	EUR	235	235	EUR	V	859	95	
												FY = Calendar Year
27	CAVAIGN SIDeloaders <b>BAUMANN</b> ≡	2014	28	28	EUR	28	28	EUR	G	84	84	<b>Baumann</b> Italy
		2013	26	26	EUR	26	26	EUR	G	80	80	
		2012	25	25	EUR	25	25	EUR	G	78	78	
		2011	23	23	EUR	23	23	EUR	G	74	74	
		2010	18	18	EUR	18	18	EUR	G	67	67	
												FY = Calendar Year
29	<b>Stöcklin</b>	2014	25	30	CHF	88	107	CHF	G	454	60	<b>Stöcklin</b> Switzerland
		2013	24	29	CHF	93	114	CHF	G	460	60	
		2012	25	30	CHF	75	90	CHF	G	480	60	
		2011	24	30	CHF	78	95	CHF	G	500	60	
		2010	23	29	CHF	90	113	CHF	G	510	61	
												FY = Calendar Year
30	<b>Magaziner</b>	2014	13	13	EUR	13	13	EUR	U	60	60	<b>Magaziner</b> Germany
		2013	13	13	EUR	13	13	EUR	G	60	60	
		2012	12	12	EUR	12	12	EUR	G	60	60	
		2011	12	12	EUR	12	12	EUR	G	60	60	
		2010	11	11	EUR	11	11	EUR	G	60	60	
												FY = Calendar Year

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			Mio. EUR	Mio. Valuta	Mio. EUR	Mio. Valuta	Tot. Corp.		Ind.Trucks		
<b>31</b>	<b>MIAG</b> 	2014	11	11 EUR	11	11 EUR	G	90	90	<b>Miag</b> Germany  FY = Calendar Year	
		2013	11	11 EUR	11	11 EUR	G	90	90		
		2012	11	11 EUR	11	11 EUR	G	90	90		
		2011	11	11 EUR	11	11 EUR	G	90	90		
		2010	11	11 EUR	11	11 EUR	G	90	90		

The Table on the Internet: [www.dhf-magazin.com](http://www.dhf-magazin.com)

\* G (Profit), V (Loss), U (Unknown)

### Conversion Table for the World Ranking List 2014/2015

Annual average exchange rates of the European Central Bank

Country	Brazil	India	Japan	Sweden	Switzerland	South Korea	Taiwan	USA	VR China
Year	BRL	INR	JPY	SEK	CHF	KRW	TWD	USD	CNY
2014	3,121100	81,040600	140,310000	9,098500	1,214600	1398,140000	40,268400	1,328500	8,185700
2013	3,220800	82,578400	142,420000	8,750300	1,225900	1454,260000	41,294300	1,378300 <sup>1)</sup>	8,355500
2012	2,703600	69,566000	120,870000	8,336200	1,207200	1406,230000	38,349300	1,319400	8,220700
2011	2,415900	68,042000	109,560000	9,164000	1,215600	1498,690000	38,998000	1,323900	8,158800
2010	2,217700	63,345000	117,610000	9,389000	1,250400	1499,060000	38,482400	1,336200	8,822000
2009	2,511300	60,514000	125,930000	10,219100	1,483600	1666,970000	46,204100	1,440600	9,835000
2008	3,243600	68,909730	131,170000	9,438100	1,485000	1839,130000	46,266840	1,391700	9,495600

2008 to 2013: Average Exchange rates of the European Central Bank based on 1 EUR, to the end of each fiscal year, USA

<sup>1)</sup> at the time 31.12., <sup>2)</sup> at the time 31.03.

### Currency conversion

Now according to average exchange rates In response to the euro's steep decline in quarter one of 2015, the editors now convert the currencies shown in the dhf World Ranking into euros according to the average exchange rate for each calendar year. This enables a more realistic assessment of company results even in case of significant rate fluctuations. Plus, the listing of turnovers in terms of each national currency is also a unique feature of the dhf World Ranking!